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No More Gutter Cleaning

GutterDome, Inc. was founded in 2010 and provides their Dealer Network with industry-leading gutter protection systems. We interviewed President & Founder, Jeffrey N. McCoy, to learn more about the company's offerings and seasoned industry experience.

GutterDome's executive management team has over 40 years of experience in a variety of disciplines, including manufacturing, marketing, finance, client retention and in-home sales. President & Founder, Jeffrey N. McCoy introduces the company to us and adds his thoughts on how he manages his staff, to cultivate an atmosphere that is conducive to a productive working environment.

"Our experience of over 40 years has contributed to the development of exceptional products and helped us earn the distinction of the #1 Rated Best Product for Value and Performance, that is available for professional installation in North America.

"GutterDome is the manufacturer of 'Award Winning' gutter protection systems, with a network of Dealers nationwide. Designed for professional installation - the gutter guards we manufacture are among the finest on the market - thanks to their exceptional durability, low-maintenance design and the fact that they can be installed on nearly any home.

"In terms of managing my staff, we have an open-door policy that encourages two-way communication, constructive feedback and active participation in both the growth and strategic direction of the company."

The gutter covers manufactured by GutterDome, offering unparalleled benefits, including:

- Strong – made from 6063 extruded aluminium that has been tempered to T5;
- Durable – coated with a clear, corrosion-preventing anodising finish;
- Efficient – uses surgical-grade stainless steel mesh - that allows large amounts of water to flow through rain gutter system and a slight dome shape - to shed debris from on top;
- Versatile – gutter guards are offered in several sizes and styles - to ensure we will have a product that will work for virtually any home and;
- Protected – every gutter guard covered by an ironclad transferrable 30-Year Lifetime Limited Warranty. This is the longest standing warranty in the industry.

Additionally, the company currently has three patents, each for a detritus exclusion appliance that is preferably constructed of extruded aluminium and comprises of a screen made surgical grade of stainless steel mesh wire, that prevents debris from entering rain gutters.

- GutterDome - United States Patent – 8,495,837 B2 – July 30th 2013
- GutterDome - United States Patent – 8,677,695 B2 – March 25th 2014
- GutterDome - United States Patent – 8,756,868 B2 – June 24th 2014

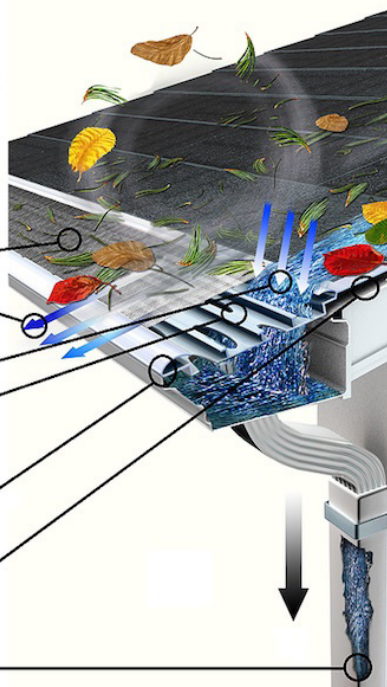
Additionally, GutterDome's complete line of gutter guards help to save homeowners time and protect them from injury, Jeffrey tells us. He also reveals the company's approach when undertaking a new client or project.

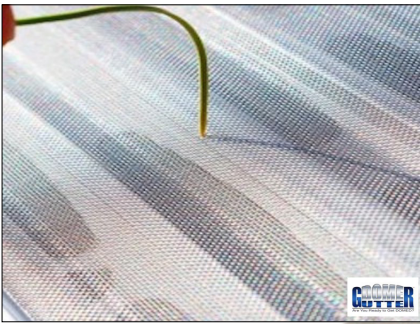
"Each year, more than 500,000 people are treated for ladder-related injuries, in America alone. Our gutter protection systems remove the risk that comes with balancing precariously on a ladder and cleaning gutters by hand. In fact, GutterDome products eliminate gutter cleaning permanently."

"When undertaking a new assignment, we keep all business decisions focused on enhancing the consumer (end-user) experience with our products,



- Surgical-grade micro mesh screen produces openings of 440 microns, keeping out even the smallest debris.
- Wind gently clears dried debris free from micro-mesh screen.
- Water Vortex Technology allows for unmatched water to be drawn through the GutterDome micro-mesh screen.
- Engineered using the highest grade 6063 extruded tempered aluminum, GutterDome has become the strongest gutter guard ever developed.
- Intelligent streamline design makes GutterDome virtually invisible from the ground.
- Anodizing process makes GutterDome impervious to rust.
- Angled installation allows debris to easily pass over GutterDome to the ground.
- Clean rain water freely flows through gutters and downspouts safely away from home.





plus ensuring that we actively listen to comments and constructive feedback from the valued Dealer Network."

Jeffrey then offers further thoughts on the company's work and the wider industry issues that impact them.

"GutterDome is a permanent solution to an annual problem. Each year, countless hours are spent cleaning clogged and debris filled rain gutters. This is a time consuming and dangerous task which is eliminated by installing our industry leading gutter guards. The company's cutting-edge siphoning technology and innovatively designed gutter guards, prevent clogged rain gutters and eliminates gutter cleaning for all-time.

"Many designated market areas (DMAs) recently, such as the Pacific Northwest region, have demonstrated great promise for being territories with homeowners exhibiting a growing need for gutter protection products.

"Continuously evolving as a company, to offer our Dealer Network and homeowners with the most cutting-edge technology in the market, is vital to the growth and success of GutterDome. Additionally, striving to be the industry leader in innovation

and modernisation, ensures that the company continues to progress and does not become static or fall behind the competition."

Jeffrey then underlines the challenges and opportunities he has faced when working at the company he founded, GutterDome.

"Being recognised and independently reviewed, by a leading consumer report testing organisation as the #1 Rated Best Product for Value and Performance that is available in North America for professional installation, has allowed GutterDome products to soar above competitors and be highly sought after since the company's founding in 2010.

"Additionally, such recognition has given GutterDome, Inc. the opportunity to launch service offices and offer our 'Award Winning' gutter protection system to all the homeowners in the Seattle, Portland and Dallas – Fort Worth markets.

Finally, Jeffrey reveals his future aspirations regarding the business and how they can stay ahead of any emerging developments.

"In the future, GutterDome will continue to be the most innovative and forward-thinking company in the industry, by expanding our current product mix



with the development of a value driven and eco-friendly gutter guard. This new product will continue to leverage our strategic industry partnerships and allow us to offer the most comprehensive line of rain gutter protection systems in North America today.

"The Pacific Northwest is a rapidly expanding market for gutter guards, based on the area demographics, dense tree canopies and annual rainfall for the entire region. We are very excited for the remainder of 2017 and beyond, as we significantly expand our Dealer Network in the following states: Colorado, Georgia, Illinois, Indiana, Michigan, Minnesota, New Jersey, New York, North Carolina, Ohio, Oregon, Pennsylvania, South Carolina, Tennessee, Texas, Washington and Wisconsin.

"To stay ahead of any emerging opportunities, it's essential to have a passionate thirst for knowledge, by constantly looking to grow and learn something new each day. This allows me to stay on top of an ever-changing business environment and to be on the cutting edge of industry developments."